



“We feel comfortable that our Konecranes cranes will give us good service well into the future.”

## Bauer Manufacturing, Inc., Conroe, Texas CUSTOMIZED AND RELIABLE PRODUCT DESIGN PUTS CUSTOMER AT EASE

### CHALLENGE

Growing company requires more cranes

Bauer Manufacturing, Inc. is an international provider of services, machinery and ancillary products in the earth-working and groundwater fields, operating under three industry segments including construction, equipment and resources.

Based in Germany, this 200 year-old company expanded to North America in 2008. Bauer’s first manufacturing headquarters in North America is located in the Conroe Industrial Park in Conroe, Texas. The campus sits on 80 acres and is being built in phases.



The first phase is over 200,000 square feet. When Bauer Manufacturing started to design and build phase one, they turned to Konecranes for their overhead lifting needs.

### SOLUTION

Konecranes provides specialty lifting equipment

Konecranes was chosen as the provider of Bauer’s eight overhead cranes and two Rubber Tire Gantry cranes. Konecranes offers state-of-the-art, high quality products at competitive prices. Because of their price competitiveness and their follow up with sales and service, they were awarded the job.



Bauer had specific needs for the use of the cranes. Konecranes was able to work with upper management to design cranes that would fit their needs.

### RESULTS

Quality products and service satisfy the customer

Bauer Manufacturing is very pleased with Konecranes and the sales and service team. With the expansion of Bauer Manufacturing in North America, there are plans to install many more Konecranes products in other facilities in the near future.



**INDUSTRIAL CRANES:** Konecranes is the industry benchmark for safety, reliability, cost saving and productivity-enhancing innovation. Standard and heavy duty cranes include electric overhead cranes up to 1,000+ tons and explosion-proof cranes and components. Workstation lifting systems feature enhanced material flow with ceiling-mounted monorails and free standing cranes systems, jib cranes and manual lifting products and electric chain hoist up to 7500 kg. Konecranes provides any lifting application in any industry.



**NUCLEAR CRANES:** With nearly a half century of nuclear crane experience Konecranes is the most seasoned supplier in the industry. Our wide range of products are designed specifically for operation in nuclear applications and our quality control program ensures that each nuclear crane and component is designed, manufactured and installed to the demanding standards of the nuclear industry.



**PORT AND PORTAL CRANES & SERVICE:** Konecranes designs, manufactures, and delivers large cranes for ports, container terminals, intermodal terminals, shipyards and bulk material handling. We also provide expert maintenance and after-sale support as well as complete crane service worldwide for all types and makes of harbor and shipyard cranes.



**HEAVY-DUTY LIFT TRUCKS:** Konecranes is a world-leading manufacturer of lift trucks with lifting capacities of 10 to 80 tons. For over 50 years Konecranes has designed and customized trucks for the most demanding applications and continues to offer a wide range of trucks for customers in many different industries. Products include fork lifts, reach stackers, container handlers, and Roll-on Roll-off (RoRo) Trucks.



**CRANE SERVICE:** Konecranes provides an extensive range of services and unique capabilities dedicated to improving safety and helping your business decrease the cost of downtime and increase the productivity of uptime. We can service any brand of crane and hoist. As a leading global manufacturer with a 120-year history and the leading maintenance provider in the Americas and around the globe, Konecranes technicians understand what it takes to keep your equipment working at top performance.



**MACHINE TOOL SERVICE:** As a global leader in machine tool maintenance service, Konecranes offers world-class service on all makes and models of machine tool equipment. From maintenance programs to rebuild, remanufacture and retrofit, we have the knowledge and expertise required to keep your equipment running effectively and efficiently.



**PARTS:** Konecranes is the OEM for many of the best known brands of hoists and cranes as well as the largest single source supplier for parts of all makes. We have the most extensive inventory in the industry, as well as dedicated in-house parts manufacturing and extensive reverse engineering services to assist you with obsolete and/or not readily available parts. Our expert technicians are always available to help with field installation and support.



**TRAINING:** One of the easiest and most cost effective ways to improve safety and productivity while reducing maintenance costs is crane operator training. We can provide on-site training that is tailored to your needs, budget and schedule. In addition you will improve employee morale, generate good will and may reduce liability. We also offer courses at our Training Institutes in Milwaukee and Los Angeles as well as regional seminars in 40 cities per year.